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December 4, 2014

George Childers  
Jeffboat  
1030 E. Market  
Jeffersonville, IN 47130

Dear Mr. Childers,

Please consider the following purchase proposal.

**PROPOSAL for Jeffboat: 2ea. 70x308 Mobile Structures**

<u>ITEM</u>	<u>QTY</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
Big Top Shelter	2ea.	70' Wide X 308' Long X 51' Center Height X 37' Side wall. \$445,000.00 EACH	\$ 890,000.00
	112ea.	18OZ. cover translucent white, flame retardant PVC fabric with polyester scrim. Fabric meets the State of CA Fire Marshall Code and NFPA 701. Frame members: 30" heavy wall galvanized tubular steel 4-chord truss design. Shelter on 11' +/- centers. This will net 65' of interior width. Base system allows the shelter to be built on an existing concrete foundation. End user to provide rail which is secured (anchored) to the concrete foundation. Big Top to provide the wheels and keeper system to attach the shelter to the existing rail. Fabric ends at the base of the shelter. All weld joints coated with 97% zinc "cold gal" for corrosion protection. Connections via a plate to plate junction with A-325 structural bolts. To include 56 wheels and keepers per structure. Shelter proposal is purposely not included at this time with explosion proof lighting and/or wiring. Duct rings are \$ 45.00 per pair. They consist of a ring mounted to the inside of the fabric and outside and bolted thru the fabric. We would need to know the ID or OD of the duct that you would attach to the duct rings. Also, SIDE penetrations of this shelter are possible for placement of filters for intake and exhaust. Those are by Jeffboat or your ventilation/filtration firm but we can assist in the process of how to install them.	\$ 70,000.00



End Panels	4ea.	<p>2ea access end walls each with a full access end. This end will raise and lower via an electrically operated winch system.            *** The winch will require a quick disconnect (by Jeffboat).</p> <p>To include 2 - 63' wide x 32' high fabric access panels. Access panel door to include all the necessary winch, trolleys, pulleys, cables, and electric winch. Access panels are not a pre engineered door system and should be considered a flap. Engineered door systems are available but require additional funds. See additional information below on the access panels.</p> <p>Note: the dimensions of the shelter access panel are 63x32. That means that there is 3'6" of frame on either side of the access panel. IE: when the shelter is being moved the 310' of length, this area has to be unencumbered – otherwise the door frame will hit an object.            See option # 2 below for an alternative bid.</p>	INCLUDED
Installation	2ea.	<p>Big Top Shelters will install the above shelter system at your facility. Big Top Shelters will be responsible for all equipment, and non- union labor. Customer will be responsible for any and all safety courses, 24/7 access to the site, removing all underground and overhead utilities, permits, dumpster for trash removal, foundation work, portalet or toilet facilities in near proximity to the site, special badges, etc.</p> <p>Big Top Shelters is an installer of our product (equipment). We are not a construction company or general contractor. If your site requires special licenses or requirements then a general contractor may be required. (See installation clause at the bottom of page.)</p> <p>*** if you provide a crane and do not delay the installation, we would deduct \$ 9,000.00. Primarily it's use will be 1. To set the trusses. 2. To assist with the cover installation.</p>	\$ 98,000.00
Shipping and Handling		<p>FOB Perry, FL            Prepay and add to Jeffersonville, IN.</p>	\$ 16,000.00
<b>TOTAL</b>			<b>\$ 1,074,000.00</b>
Batt Insulation	2ea.	<p>R-19 Batt Insulation for the main structures. This is a double faced batt insulation which will be installed with black webbing provided by Big Top.            \$50,000.00 per structure for the insulation</p> <p>\$10,000.00 additional per shelter for installation of the liners</p>	<p>Add Option (\$100,000.00)</p> <p>(\$20,000.00 install)</p>
Electric Door Winches	4ea.	<p>Thern 4WP truss mounted electric winches with grooved drums and limit switches. \$6,000.00 EACH</p>	<p>Add Option (\$24,000.00)</p>